

MS31 Eco-Solvent Ink FAQ's

SEAMLESSLY CONVERT TO MUTOH'S NEW MS31 INKS FROM ECO-ULTRA INKS

Mutoh America, Inc. is proud to announce the latest addition to its OEM ink lineup - VJ-MS31 (hereinafter MS31) Eco-solvent Ink. This new product is a direct drop-in replacement for VJ-MSINK3A (hereinafter Eco-Ultra) inks. **In addition to seamlessly converting to the new ink, MS31 inks have a wider color gamut, better adhesion and dot gain, are Avery ICS and 3M Performance Guarantee Qualified, and are GREENGUARD Gold certified.**

With this new product, users may have questions regarding it's use. Below are answers to commonly-asked questions. If your question is not answered below, please contact Mutoh America and we will be happy to help you.

What are the advantages of MS31 inks over the Eco-Ultra inks?

The MS31 inks have a wider color gamut, better adhesion, better dot gain and are GREENGUARD Gold certified, Avery ICS and 3M Performance Guarantee Qualified.

Are all of the colors (CMYK Lc Lm Lk Wh Mt Cl) from Eco-Ultra inks being discontinued and converted to MS31?

Yes.

Is there a special flushing procedure to change machines over to the new MS31 inks from Eco-Ultra?

No, the two inks are compatible and do not require any special flushing. Once a color runs out of Eco-Ultra, you can simply just insert a MS31 ink cartridge in its place and keep printing.

Can printed materials using the MS31 inks be placed in sensitive areas such as daycare, hospitals etc.?

Yes they can because the MS31 inks are GREENGUARD Gold certified.

Is there a certain version of firmware needed on the machines to run the MS31 ink cartridges?

Although the MS31 smart cards are not the same as the Eco-Ultra smart cards, no special firmware is needed for the machines to read the smart cards.

If the high capacity adapters are being used, will the MS31 come in liter bags to continue the usage of these adapters?

Yes, the MS31 inks will come in 220ml and 440ml ink cartridges as well as 1000ml ink packs for the high capacity adapters.

Will new profiles be needed for the MS31 inks?

Mutoh has done multiple tests and from what we have seen there has been an average difference of less than 2 deltaE which in most cases there will be no noticeable difference in color so for the mass majority of customers, new profiles should not be needed.

Do I have to replace all of the ink cartridges at once to change over to the MS31 inks?

No you do not. Once a color runs out, just change out that color and continue to use and replace the other colors as needed once the Eco-Ultra ink has depleted.

MS31 Eco-Solvent Ink FAQ's

Is there a different MSRP pricing structure for the MS31 inks?

The MSRP for the 220ml and 440ml MS31 ink cartridges will remain the same as the Eco-Ultra 220ml and 440ml inks; **however there will be a price drop in the 1000ml from MSRP \$250 to \$185.**

Quantity	Item Number	Item Description	MSRP
220ml Carts	VJ-MS31-BK220U	MS31 ECO SOLVENT BLACK 220ML	\$ 69.99
	VJ-MS31-CY220U	MS31 ECO SOLVENT CYAN 220ML	\$ 69.99
	VJ-MS31-MA220U	MS31 ECO SOLVENT MAGENTA 220ML	\$ 69.99
	VJ-MS31-YE220U	MS31 ECO SOLVENT YELLOW 220ML	\$ 69.99
	VJ-MS31-LC220U	MS31 ECO SOLVENT LIGHT CYAN 220ML	\$ 69.99
	VJ-MS31-LM220U	MS31 ECO SOLVENT LIGHT MAGENTA 220ML	\$ 69.99
	VJ-MS31-LK220U	MS31 ECO SOLVENT LIGHT BLACK 220ML	\$ 69.99
	VJ-MS31-WH220U	MS31 ECO SOLVENT WHITE 220ML	\$ 99.99
	VJ-MS31-MT220U	MS31 ECO SOLVENT METALLIC 220ML	\$ 249.99
	VJ-MS31-CL220U	MS31 ECO SOLVENT CLEANING 220ML	\$ 36.99
440ml Carts	VJ-MS31-BK440U	MS31 ECO SOLVENT BLACK 440ML	\$ 128.99
	VJ-MS31-CY440U	MS31 ECO SOLVENT CYAN 440ML	\$ 128.99
	VJ-MS31-MA440U	MS31 ECO SOLVENT MAGENTA 440ML	\$ 128.99
	VJ-MS31-YE440U	MS31 ECO SOLVENT YELLOW 440ML	\$ 128.99
1000ml Packs	VJ-MS31-BK1000U	MS31 ECO SOLVENT BLACK 1000ML	\$ 185.00
	VJ-MS31-CY1000U	MS31 ECO SOLVENT CYAN 1000ML	\$ 185.00
	VJ-MS31-MA1000U	MS31 ECO SOLVENT MAGENTA 1000ML	\$ 185.00
	VJ-MS31-YE1000U	MS31 ECO SOLVENT YELLOW 1000ML	\$ 185.00
	VJ-MS31-LC1000U	MS31 ECO SOLVENT LIGHT CYAN 1000ML	\$ 185.00
	VJ-MS31-LM1000U	MS31 ECO SOLVENT LIGHT MAGENTA 1000ML	\$ 185.00
	VJ-MS31-LK1000U	MS31 ECO SOLVENT LIGHT BLACK 1000ML	\$ 185.00